

# News Release

For Immediate Release



## Media Contacts:

Peter Manos

[pmanos@arlingtoncap.com](mailto:pmanos@arlingtoncap.com)

Bilal Noor

[bnoor@arlingtoncap.com](mailto:bnoor@arlingtoncap.com)

Arlington Capital Partners

5425 Wisconsin Avenue, Suite 200

Chevy Chase, MD 20815

Phone: +1.202.337.7500

## **Cadence Aerospace Appoints Darren Waltier as Director, Business Development, Cadence Aerospace—Aerostructures**



***Darren Waltier***

**Anaheim, CA – November 16, 2018** – [Cadence Aerospace](#), a provider of highly complex aerospace components and assemblies to commercial and defense customers, announces today the appointment of Darren Waltier as Director, Business Development, Cadence Aerospace—Aerostructures. With [Centers of Excellence based in the U.S. and Mexico](#), Cadence Aerospace serves the world's leading manufacturers of aircraft, aerostructures, aeroequipment and other defense platforms.

Mr. Waltier brings an expansive portfolio of skills to his new role of building new business for Cadence while helping to enhance and deepen relationships with existing customers. He reports to Robert Saia, Senior Vice President, Business Development for Cadence Aerospace, and joins the Company's growing and continuously strengthening Business Development team.

"Darren is a transformational leader with more than 25 years of experience in the aerospace and aviation industry, and I am pleased and excited to welcome him to the Cadence Aerospace team," said Tom Hutton, Chief Executive Officer of Cadence Aerospace. "Throughout his career, he has successfully developed and implemented strategies for sales, marketing, business development, customer service and contract development, offering demonstrated leadership and influence across functions, geographies and customers. Darren already has begun applying these proficiencies at Cadence, and we believe his contributions will be instrumental at our Company."

Most recently, Mr. Waltier served as Vice President, Sales and Marketing for the Commercial Airline division of International Water-Guard, where he was responsible for all marketing and sales activities while positioning and

presenting new products and technologies to the 737/MAX commercial airline market and operators. During his tenure at International Water-Guard, he also founded Pacific Aero Partners, LLC, an aviation and aerospace consultancy providing advisory services to the airline industry and the Boeing/OEM sectors of the aerospace industry.

From 1999 to 2016, Mr. Waltier served as Director of Sales and Contracts, among other roles, for Aviation Partners Boeing. While there, he managed international customer relationships, influencing customer decision makers, tailoring value propositions to customer interests and needs, and negotiating, executing and closing sales contracts.

Prior to joining Aviation Partners Boeing, Mr. Waltier was a Contracts Manager for Hexcel Structures and was responsible for customer service, program management and overseeing special projects. Prior to that, he served as a Contracts and Program Manager for AIM Aviation. Earlier in his career, Mr. Waltier also held various sales and buying positions with companies in the aviation and aerospace industry including Swagelok, Seattle Valve & Fitting and Heath Tecna Aerospace Company. He began his career as a buyer for Boeing Commercial Airplanes, purchasing complex machined parts, major assemblies, and other components supporting Boeing production aircraft.

Mr. Waltier holds a Bachelor of Science in Business Administration—Marketing Concentration from Pacific Lutheran University in Tacoma, Washington.

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#### **About Cadence Aerospace**

[Cadence Aerospace](#), a portfolio company of Arlington Capital Partners, is a leading aerospace and defense industry supplier committed to achieving success with its business partners through active engagement, aligned manufacturing and sourcing strategies, and industry-leading capabilities. The Company's [Centers of Excellence](#), based in the U.S. and Mexico, produce machined parts, subassemblies, assemblies and repair and overhaul services for the world's leading manufacturers of aircraft, aerostructures, aeroequipment and other defense platforms. With clearly defined products and services, complementary capabilities, positions on programs offering long-term growth, a balanced and global aerospace, commercial and defense portfolio, Cadence Aerospace offers outstanding quality and delivery at cost-competitive prices to aerospace and defense companies globally.

#### **About Arlington Capital Partners**

[Arlington Capital Partners](#) is a Washington, D.C.-area private equity firm that has managed \$2.2 billion of committed capital via four investment funds, including Arlington's fourth and most recent \$700 million fund. Arlington is focused on middle market investment opportunities in growth industries, including: aerospace/defense, government services and technology, healthcare, and business services and software. The firm's professionals and network have a unique combination of operating and private equity experience that enables Arlington to be a value-added investor. Arlington invests in companies in partnership with high quality management teams that are motivated to establish and/or advance their Company's position as leading competitors in their field.